



**Jay D. Shaffer, CCIM**  
**Partner & Co-Founder**

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## **SPECIALTY / EXPERTISE**

Jay D. Shaffer specializes in the leasing & sales of commercial office space in San Francisco. As a Marin County native, his extensive local relationships in the community and his vast experience have allowed him to quickly become a Partner and Co-Founder of Colton Commercial & Partners.

## **CAREER HISTORY / PROFESSIONAL RECOGNITION**

Jay has 15 years of commercial brokerage experience and has completed over 350 lease & sale transactions with a combined value in excess of \$300 million dollars. In 2007, Jay Co-Founded Colton Commercial & Partners, a full-service commercial real estate company headquartered in San Francisco.

Jay began his career in commercial real estate in 2004 with Arroyo & Coates. Early in 2005, Jay was recruited to the Charles Dunn Company. In 2005, Jay earned Rookie of the Year for Charles Dunn Company. In 2006 Jay received Broker of the Year. In 2010, Jay was awarded Power Broker status by CoStar, the nation's leading MLS service.

## **SIGNIFICANT TRANSACTIONS**

- Represented Brighterion in their lease of approximately 12,000 sq. feet at 150 Spear Street;
- Represented LendingHome in their lease of approximately 48,000 sq. feet at 315 Montgomery Street;
- Represented Rudy Exelrod Zieff & Lowe LLP in their full floor lease renewal at 351 California Street.
- Represented McCown & Evans in their headquarters lease renewal at 505 Sansome Street;
- Represented Hooper Lundy & Bookman in their lease of 11,567 square at 575 Market Street;
- Represented StubHub, Inc., in leasing over 18,500 square feet at 55 2<sup>nd</sup> Street;
- Represented Shop It To Me who leased approximately 8,000 square feet at 410 Townsend Street;
- Represented Turn who leased over 6,000 square feet at 128 Spear Street;
- Represented thredUP in their lease of over 15,000+ sq. foot at 114 Sansome Street.

## **MAJOR CLIENTS**

### **Tenant Represented (partial list)**

- |                                   |                     |                      |
|-----------------------------------|---------------------|----------------------|
| • StubHub                         | • Blackhawk Network | • Foundation Capital |
| • Brighterion                     | • Spreecast         | • LendingHome        |
| • Shop It To Me                   | • IO                | • Bluebox            |
| • Turn                            | • Dropcam           | • RAMS               |
| • Hooper Lundy & Bookman          | • Cardpool          | • CouchSurfing       |
| • Law Offices of D. Andrew Sirkin | • Genedata          | • Argonaut           |
| • Sanford Wittels & Heisler       | • Adroll            | • Cordium            |

## **EDUCATION**

Bachelors of Science in Economics from University of California, Davis

## **ASSOCIATIONS / AWARDS**

- Director, Bank of San Francisco
- CCIM Designee & Member (Certified Commercial Investment Member)
- Awarded & Recognized by the CoStar Group as a San Francisco **"Power Broker"**
- Previous Board Member of the Young Adult Division of the Jewish Federation
- Broker of the Year in 2006 & Rookie of the Year in 2005 for Charles Dunn, San Francisco